# **2017-2018** annual report





# Dear Friend,

The Damiano Center has completed another fiscal year thanks to the support of the Twin Ports community, and especially thanks to you! You play a critical role in our success when you partner with us as a donor – without your support, we could not have served nearly 117,000 meals last year, given away hundreds of thousands of items of clothing, or fed more than 200 kids and their families in Kids' Kitchen.

Perhaps you are a volunteer as well as a donor. If so, hats off to you for pulling double duty to partner in the critical work of the Damiano Center. If you have not volunteered, I encourage you to try it out. Damiano volunteers enjoy their work so much that they collectively shared more than 8,000 hours of their time and talent with us last year. There are volunteers who are here multiple times per week, volunteers who have been working in the kitchen for 36 years and counting, church groups, school groups, court-ordered and community service workers, and many others who dedicate their time to achieving our mission. We wish we had the

### Our year by the numbers



4,926 hours were volunteered in the Community Kitchen



116,778 meals were served in the Community Kitchen



3,119 hours were volunteered in the Free Store



Kid's Kitchen served 2,483 meals and was open 183 days



The Free Store gave away 225,093 items of clothing

time and space to tell you about all of them, but we decided to focus on two volunteers, Arlene and Katie, whose faces we see frequently.

Damiano volunteers care deeply and put in the extra time that it takes to meet someone new, learn from them, and understand what they truly need. If you are like Katie or Arlene, this might include helping girls find birthday dresses, helping a gentleman find history books on the free book shelf, or simply supporting a space where families can make their own "Saturday morning memories."

Everything that we do here truly is a community effort that is powered by contributions from people throughout the Northland. The Damiano Center was built by the community for the community. Whether you offer donations of time, clothes, food, or financial gifts, the Damiano Center is fueled by your generosity. Together, we can achieve so much.

Seth Currier Executive Director



947 guests were assisted with transportation needs through our Community Services program



55% of participants believe that our Health Realization program has helped them change the way they think about their problems for the better



470 guests were provided with hygiene items through our Community Services program



930 people received apparel to help them attain or retain employment through our Clothes That Work program



### An Open Heart and Mind

"Becoming a volunteer at this organization taught me how important it is to be grateful for what you have rather than what you do not have, and to never judge a book by its cover," says Kaitlyn Thompson. Katie has volunteered with Damiano since 2016, primarily in Clothes That Work and the Free Store. She is originally from southern Minnesota, and she came to the Northland to go to the University of Minnesota Duluth, where she is studying pharmacy.

Katie initially connected with Damiano after she got in trouble for shoplifting and was required to complete eight hours of community service. She believes that everything happens for a reason, we all make mistakes, and "it is just important to learn from them and move on." She learned to move on from that mistake, but fortunately she did not move on from the Damiano Center. Those first eight hours had such an impact on Katie's life that she has been volunteering to provide services to Damiano guests for nearly two years.

She was and is still inspired to volunteer by the people she serves, saying, "I see many of the people who come to the Center around town and instead of being nervous because of their appearance or living conditions, I am compelled to reach out to them with an open heart and mind." She says that when guests get the help they need, "You can see the smile on their face and the sparkle in their eyes." Katie sees the diversity of the people who visit the Damiano Center, from children who tell her about their school day, to the elderly who share stories about their lives, to a deaf man who loves learning about history through the free books on the shelf on the second floor. As a young woman with Hispanic heritage in a primarily Caucasian community, this diversity is important to her.

About becoming a volunteer, Katie says, "I learned to be strong and confident in who I was and what I had to offer in the world. I learned that in me giving back to the community and teaching others, the community was also giving back to me."



### Damiano Center staff

Maria Alicea, Kids' Kitchen Assistant Sandy Bennett, Program Director Johnny Brown, Kitchen Worker Seth Currier, Executive Director Ashley Grimm, Children's Program Manager Kyra Gustafson, Administrative Specialist Doug Happy, Community Services Specialist Phillip Howell, Kitchen Worker Richard Howell, Maintenance Coordinator Keith McKenzie, Weekend Custodian Joanna Menchaca, Kids' Kitchen Assistant Debra Moore, Free Store Assistant Katherine Mueller, Development Director Michele Naar-Obed, Cook Barb Parks, Accounting Associate Robin Tomczak, Free Store Specialist Paul Travaglione, Community Kitchen Assistant Richard Van Meter, Cook Donna Verhel, Clothes That Work Coordinator Flora Woodfork, Lead Cook

## Making good memories possible

Arlene has been volunteering at the Damiano Center for almost a year. She began working in the Free Store every Tuesday, and she enjoyed herself so much that she started to work in the Community Kitchen occasionally as well. Arlene has two adult daughters and she is retired from her job at a dental clinic. She shared that she really needed something more in her life to keep her busy after her husband passed away. She had been his primary caretaker, and she said that after his passing "[she] lost purpose in life."

Volunteer work is taking up plenty of her time these days. The Free Store and Community Kitchen are very different, but Arlene's favorite aspect of both is that she is exposed to people of all ages. The Community Kitchen is always full of activity and the cooks keep volunteers busy. The Free Store is quieter and has a slower pace.

Arlene remembers working in the Community Kitchen one Saturday and seeing a family eating breakfast. She thought of her own weekend breakfasts as a child, when her family would have a big home-cooked meal together. At first she felt like the kids were missing out and felt sorry for them, but then she "noticed that they looked happy while they were eating." They were making their own Saturday morning memories.

The calm work of sorting clothes in the Free Store gives Arlene an opportunity to socialize with volunteers and guests. She enjoys volunteering



alongside college and high school students and hearing about their lives. One of her favorite memories of the Free Store is of some "girls finding dresses for a birthday party," and how excited they were to find what they were looking for. She also enjoys sorting the children's clothes that are donated and helping mothers and soon-to-be mothers find clothing for their babies and children. Arlene says, "they are so appreciative of the help."

Damiano couldn't operate its programs without the generosity of Arlene and hundreds of other volunteers. Her hard work doesn't just feed and clothe people in need, but it also makes good memories possible for the individuals and families who visit the Damiano Center.



### Thank you to all of our volunteers, including our Board of Directors:

Matt Thibodeau, *President* Thibodeau, Thibodeau & Feriancek

Sr. Lois Eckes, OSB, *President-elect* St. Scholastica Monastery

Jonathan Thompson, *Treasurer* North Shore Bank

Rev. Elizabeth Liebenstein, *Secretary* Benedictine Living Community Jim Doyle Retired Steve Glonchak Members Cooperative Credit Union Lt. Jeff Kazel Duluth Police Department John Kelly Hanft Fride Law

Jennifer McEwen Falsani, Balmer, Peterson & Quinn Tina Silverness Center for Alcohol and Drug Treatment Bilin Tsai Retired, University of Minnesota Duluth Cathy VonRueden UCare Nola White maurices

# Our generous donors

**\$100,000+** Ordean Foundation

**\$50,000 – \$99,000** Head of the Lakes United Way

#### \$20,000 - \$49,999

Community Development – City of Duluth Essentia Health Community Contributions Lloyd K Johnson Foundation Walmart State Giving Program

#### \$10,000 - \$19,999

Arsher Charitable Trust Blue Cross Blue Shield Center for Prevention Hailey Sault Lahti Charitable Trust Miner's Inc. – Super One

#### \$5,000 - \$9,999

Anonymous Friend Fund of the Duluth Superior Area Community Foundation Benedictine Sisters Benevolent Association Diocese of Duluth Rotary Club #25 Emergency Food and Shelter Program

#### maurices Medica Foundation Miller-Dwan Foundation Wells Fargo Foundation Wildey Mitchell Family Foundation

#### \$2,000 - \$4,999

Ben & Jeanne Overman Trust **BNSF Railway Foundation** Junior League of Duluth Lakeside Presbyterian Church Minnesota Power Foundation North Shore Bank of Commerce Northland Foundation **RBC Wealth Management** Republic Bank Samuel F. Atkins and Barbara H. Atkins Memorial Fund of the Duluth Superior Area Community Foundation Shakopee Mdwekanton Sioux Community Walter and Leona Schmitt Family Foundation Wetherby Fund of the Duluth Superior Area Community Foundation Whole Foods Community Co-op

#### \$1,000 - \$1,999

A.W. Kuettel & Sons, Inc.
Ascena Foundation
Ever-Green Energy
Fair Chance Fund of the Duluth Superior Area Community Foundation
First Presbyterian Church
Inter City Oil Foundation
Lakewoods Real Estate
LHB Engineers & Architects
Lutheran Church Of The Good Shepherd WELCA
Members Cooperative Credit Union
Pachel Foundation
Peace United Church of Christ
St. Louis County
St. Luke's Foundation

#### \$100 - \$999

Arrowhead Council, TelecomPioneers Arrowhead Professional Chefs, Inc. Bethany Lutheran Women Bethesda Lutheran Church Bethlehem Lutheran Church Women Disabled American Veterans, Chapter 6 Dougherty Funeral Home Dougherty Veterinary Clinics Duluth Area Chamber of Commerce Duluth Owl's Club Auxiliary Duluth Police Welfare Association **Duluth Superior Friends Meeting Ericson Builders** First Lutheran Church Women First Presbyterian Church First Presbyterian Church Wrenshall Women's Association First United Methodist Church French River Lutheran Church Women Gift of Love Glen Avon Presbyterian Church Glen Avon Women's Association Hope Lutheran Church Language Of Hair Melhus Management Company Nordling Family Fund of the Duluth Superior Area Community Foundation Northwest Building Services **Optum Health** 

Our Saviors Lutheran Church Park State Bank Pioneer National Bank Rauha Fund of the Duluth Superior Area **Community Foundation** Robert and Candace Madich Fund of InFaith Community Foundation Security Jewelers Shopko Foundation St. Joseph's Ladies Guild St. Matthew's Lutheran Church St. Peter's Esther Circle **Twelve Holy Apostles Church** Unitarian Universalist Congregation of Duluth United Methodist Women West Duluth American Legion Post No. 71 Wilderness Wellness Chiropractic Women Living Our Faith Of St. John's Church **Zlonis Family Fund** 

Up to \$99 AmazonSmile Asbury United Methodist Church Church World Service, Inc. Coastal Community Foundation Everyday Hero **Duluth-Superior Area Community Foundation Emmanuel WELCA** Greater Horizons Italian-American Club of Duluth Kalahwood's Design Northern Yearly Meeting Of Quakers Order of Ahepa/Twelve Holy Apostles Church St. John's Lutheran Church WELCA St. Margaret's Guild/St. James Church St. Mary's Catholic Church Touchpoint United Baptist Christian Church United Protestant Church Women's Guild

# Together, we can achieve so much!

# Special thanks to participants of our Sustenance Partners program:

Anonymous · James & Julienne Abelsen · Maria Alicea Marion Barta · Jennifer Beers · David & Pamela Benson Liz Carlson · Julie & Tim Cerar · Frin & Seth Currier Barbara Currier · Matt & Kay Doyle · Katherine Mueller & Kevin Farnum · Ronald Gagne · Steve & Kelli Glonchak Jared Strasburg & Briana Gross · Carol & Dennis Healy Margaret Hodnik · Catherine Carter Huber & Carl Huber Julie Jago · John & Beth Kelly · Daniel Kuluvar Elizabeth Liebenstein · Thomas & Judith Ling Mary & Michael McParlan · Susan Maki & Robert Myers Tom & Laurie O'Neill · Mary Dragich & John Pastor Jake Rodel · Bob Spehar · Matthew & Mia Thibodeau Jonathan Thompson · Patrick & Carol Thompson Kevin & Diane Tobin · Jeffrey & Wendy Tucker Jennifer McEwen & Rich Updegrove · Cathy & Charles VonRueden · Luanne & Michael Wachula · Stephen & Karen Wedel · Andrew Wheeler · Nola White Women Living Our Faith of St. John's Church







# **Financial report**

### 2017 — 2018 Revenue

In-kind donations	32%
Individual gifts	30%
Foundations and community groups	22%
Corporations	8%
Rental	4%
Government grants	3%
Miscellaneous	1%

### 2017 — 2018 Expenses

Program expenditures	85%
Administration	12%
Fundraising	3%



serving people in need

206 W 4th St. Duluth, MN 55806 NON PROFIT ORG US POSTAGE PAID DULUTH, MN PERMIT NO. 208